

## Making The Team Thompson

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Making The Team Thompson

Leigh Thompson is an internationally recognized scholar on negotiation, group decision making, team creativity, teamwork and collaboration. She is the author of 11 books including: *Creative Conspiracy: The New Rules of Breakthrough Collaboration* , *Making the Team: A Guide for Managers* , *The Mind and Heart of the Negotiator* , *The Truth about Negotiations* , and *Stop Spending, Start Managing* .

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Making the Team has two audiences: the team leaders and members. For the leader, the book directs itself toward how teams can be designed to optimal performance. For team members, the book focuses on the skills needed to be an important and productive member of the team. Focus on the Big Picture.

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a. The team leader promotes an intrinsically interesting or challenging project. b. The team leader rewards a team member with a clock for his or her hours of overtime spent in the service of a team's project. c. The team shares, and mutually sets, their own performance goals. d.

Chapter 2 Performance and Productivity: Team Performance ...

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Making the Team: United States Edition: Thompson, Leigh L ...

*Air Force/Northrop team formed ad hoc teams made up of [their] own experts and specialists from other companies and scientific institutions.*"4 Managers discovered the large body of research indicating that teams can be more effective than the traditional corporate hierarchical structure for making decisions quickly and efficiently.

CHAPTER 1 Teams in Organizations - Leigh Thompson

Making the Team, 6e (Thompson) Chapter 2 Designing the Team 1 Multiple Choice Questions 1) When it comes to how a team is designed (i.e., members, communication, goals, norms, etc.) and team leadership, which of the following statements is most TRUE based upon the studies from the Xerox customer-service teams?

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